

Hanover's suite of Grants services are designed to increase each client's grantseeking capacity and strengthen the competitiveness of their grant applications. Our team of seasoned professionals provides key grantseeking support in five core areas.

CORE AREA	PROJECT TYPE	PROJECT WINDOW (WKS)	
		LOW	HIGH
PROPOSAL DEVELOPMENT	<i>Proposal Planning</i>	2	3
	<i>Letter of Inquiry Production</i>	2	n/a
	<i>Pre-Proposal Production</i>	3	n/a
	<i>Proposal Production</i>	6	n/a
PROPOSAL REVIEW & SUPPORT	<i>Proposal Review</i>	2	2
	<i>Proposal Revision</i>	2	3
	<i>Letter of Inquiry / Pre-Proposal Review</i>	1	2
	<i>Proposal Support</i>	3	n/a
	<i>Proposal Research</i>	2	5
PRE-PROPOSAL SUPPORT	<i>Concept Development</i>	2	4
	<i>Competitiveness Assessment</i>	1	2
	<i>Internal Pre-Proposal Review</i>	2	3
	<i>Outreach Consulting</i>	2	4
FUNDING RESEARCH	<i>Prospecting</i>	3	4
	<i>Funding Opportunity Analysis</i>	2	3
	<i>Funding Activity Research</i>	3	5
	<i>Forecasting</i>	2	3
GRANTSEEKING CAPACITY DEVELOPMENT	<i>Training - Onsite</i>	3	5
	<i>Training - Remote</i>	2	5
	<i>Grantseeking Strategy Development</i>	4	7
	<i>Onsite Visit</i>	2	5
	<i>Grantseeking Capacity Research</i>	3	5

Hanover strives to provide as much support as possible for each unique client request. These project windows represent our standard best practices for completion of projects based on typical timeframes required to product quality results for our clients. Project windows can be impacted by an evolving client request, stakeholder participation, and other external factors.